



## Real Estate Finance

Our Real Estate Finance Group is one of the most active in the country and is home to many of the nation's leading lawyers who have played pivotal roles in developing, structuring, and negotiating an impressive range of complex, high-profile real estate transactions.

We advise clients in structuring, documenting, closing, servicing, restructuring, and enforcing real estate debt and equity transactions. With more than 85 attorneys throughout the United States, we offer nationally recognized skill and experience, local market knowledge, and a comprehensive understanding of the issues that drive transactions and markets.

Our work includes helping clients execute on individual and programmatic transactions involving a wide variety of deal structures and project types as well as helping clients resolve a problem or pursue an opportunity including those involving "legacy" assets. Our active relationships with important industry participants help to identify opportunities and trends and to facilitate transactions.

### **OUR PROJECTS HAVE INCLUDED:**

- Airport terminals and hangars
- Casinos
- Hospitals and medical facilities
- Hotels and resorts
- Industrial and warehouse properties
- Office buildings and parks
- Multifamily rental projects
- Retail projects

## A FULL SUITE OF INDUSTRY-SPANNING SERVICES

We advise clients in originating syndicated and structured loans and we routinely negotiate and document co-lender and intercreditor arrangements. Our lending clients include institutional and investment banks, insurance companies, finance and specialty lending companies, private equity firms and mortgage REITs. We also actively represent real estate investment companies and developers in, as borrower, a wide variety of single- and multi-property loan transactions as well as in joint venture and preferred equity transactions involving a wide variety of property types, including multifamily rental, residential and commercial condominium, retail, office, industrial, and hospitality projects.

Our nationally recognized Distressed Real Estate and Commercial Loan Servicing Teams counsel lenders, master and special loan servicers, investors, and borrowers in loan restructurings, enforcement matters, loan sales, and rescue capital transactions, as well as loan assumptions and defeasances. Our Private Equity Real Estate and our Insurance Company and Institutional Investments Teams advise private equity firms and insurance companies, respectively, on acquisitions and dispositions, joint venture and preferred equity investments, first mortgage and mezzanine lending programs, loan purchases, restructurings and distressed real estate matters, and portfolio analysis. The attorneys on our CMBS Loan Origination Team advise a diverse group of clients in a variety of deal structures, project types, and capital arrangements. They represent some of the nation's largest banks, financial institutions, and private equity firms, operating active and diverse debt and equity platforms—with many pursuing multiple secondary market executions.

### OUR SERVICES INCLUDE:

- Acquisition and sale of distressed real estate projects
- Bond lease and sale-leaseback financings
- Balance sheet, CMBS and GSE lending transactions
- Distressed debt sales and acquisitions
- FDIC transactions
- Loan assignments and participations
- Mezzanine loan transactions
- Real Estate fund formations
- Rescue capital transactions
- Syndicated loan transactions

### SAMPLE CLIENTS INCLUDE:

- Bonding companies
- Commercial and investment banks
- CMBS loan originators
- Developers and owners
- Insurance companies
- Mezzanine and bridge lenders
- Pension funds and private lenders
- REITs

### CONTACTS



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Financing the Future