



University Building

Transforming Universities Into Functioning Communities

Educational institutions face a complex and unique combination of business and legal challenges. Among these are the basic social infrastructure assets required to implement their core missions as places to learn and thrive. Ballard Spahr's P3/Infrastructure Group sits among the several Ballard Spahr attorneys who help institutions meet their infrastructure objectives while also counseling education clients of every size and type—as well as their lenders and creditors—on their other, and diverse needs, from compliance matters to labor relations, and everything between.

Ballard Spahr's P3/Infrastructure Group counsels these educational institutions on alternative project delivery—including public-private partnership delivery—as well as more familiar real estate development of student housing, energy generation, and other campus/institution social infrastructure investments. In the higher education area, we have acted as instruction counsel, sponsor's counsel, but also—as it relates to financing these undertakings—bond counsel and underwriter's counsel for state university systems, private colleges and universities, academic medical centers, proprietary institutions, and post-secondary institutions.

Attorneys in Ballard Spahr's P3/Infrastructure Group have a proven record of helping schools find creative—yet realistic—ways to develop, deliver, and finance the capital projects so critical to their success. We understand the urgency and complexity of maintaining and updating school facilities, reconfiguring and expanding facilities and campuses, responding to changes in technology, and meeting parental expectations while educating tomorrow's leaders. Additionally, our attorneys have the relevant, market-current experience that educational institutions need to deliver on their ambitious plans and mission.

When advising educational institutions, we take into account the regional issues, local laws, political climate, and distinct market characteristics of each site and the mission of each educational institution. That perspective, coupled with our extensive experience in corporate governance, procurement, real estate, finance, litigation, public finance, and tax gives us the skills and insight needed to help these institutions meet their goals while protecting and preserving their most precious assets

Representative Experience

University of Florida. Ballard Spahr is counsel to the University of Florida in an energy and steam production DBFOM P3 presently in pre-procurement. The project will seek to microgrid energy and steam production on its flagship campus in Gainesville, Florida.

University of Idaho. Ballard Spahr serves as lenders' counsel to the winning consortium of Sacyr Plenary Utility Partners Idaho LLC in a \$225 million monetization under a 50 year lease and concession of the university's steam plant and energy generating facilities. We served as counsel to the credit facility provider, hedge provider, and the noteholders.

Howard University Energy. Ballard Spahr is currently representing Howard University in connection with the design- build-finance-operate maintain development of a new combined heat and power facility on campus.

Delaware State University. Ballard Spahr assisted Delaware State University in closing a public-private partnership transaction for the development of a student housing and dining facility on campus. We served as counsel to the university for the procurement process and for development of various project documents, as well as serving as bond counsel for financing.

Rowan University. Ballard Spahr represented Rowan University in connection with the development of the university's satellite campus into a mixed-use athletic and recreation complex including an arena, hotel, retail and restaurant uses, athletic department office building and indoor and outdoor track and playing fields and soccer and baseball tournament facilities.

Johns Hopkins University. Ballard Spahr has represented Johns Hopkins University in negotiating development rights and a ground lease for the development by private entities of a mixed-use project at a prominent campus-adjacent corner in Baltimore. We also provided counsel in the development of The Johns Hopkins Downtown Center, which houses a campus with high-tech computer rooms and conference space.

Wexford Science + Technology. Ballard Spahr has represented Wexford Science + Technology as the developer in the following projects with and for academic institutions: the Drexel University City Development, planned for the 14-acre former campus of University City High School; the University

Technology Park at Illinois Institute of Technology; and the twin 100,000-square-foot wet and dry lab buildings located within the 75-acre mixed-use University Village at Old Dominion University.

Harvard University. Ballard Spahr created a fully integrated suite of procurement, consultant, design professional, and construction contracts that reflect best industry practices, project delivery methods, and technological advancements.

New Science Center at Harvard University. Ballard Spahr drafted and negotiated an owner's representative agreement, an architect agreement, and a construction management agreement for a one million-square-foot science education and research facility in the Allston section of Boston.

Temple University. Ballard Spahr served as counsel to the lead underwriter in development of the International Apartments at Temple University, a student housing and retail complex of approximately 106 housing units adjacent to Temple's main campus on North Broad Street in Philadelphia.

Lehigh University. Ballard Spahr represented Lehigh University in connection with a P3 student housing development project with EDR (now Greystar).

Drexel University. Ballard Spahr represented Drexel University in the development of a \$100 million-plus student housing project that includes a 361,200-square-foot mixed-use student housing and retail project along Drexel's Chestnut Street corridor in Philadelphia.

Syracuse University Energy. Ballard Spahr served as P3 counsel to one of the shortlisted developers for the Syracuse University Energy privatization

Contacts

Steve T. Park
parks@ballardspahr.com
215.864.8533

John P. Smolen
smolenj@ballardspahr.com
410.528.5582