

Agenda

Ballard Spahr | CSG Advisors
Spring Housing Conference
April 3-4, 2019 – Denver

The programming agenda is subject to change.

Pre-Conference Housing Primer Sessions – Wednesday, April 3
Ballard Spahr’s Denver Office (1225 17th Street, Lobby Level)

Time	Topic	Presenters
1:30 PM - 2:00 PM	Registration	
2:00 PM - 3:00 PM	RAD 101	<ul style="list-style-type: none">○ Tiffani Barletta, CSG Advisors○ Zuleka Fraser, CSG Advisors
3:00 PM - 4:00 PM	RAD 201	<ul style="list-style-type: none">○ Tanya Dempsey, CSG Advisors○ Nicole Graham, CSG Advisors
4:00 PM - 5:00 PM	Section 18	<ul style="list-style-type: none">○ Tanya Dempsey, CSG Advisors○ Amy McClain, Ballard Spahr○ Amber Mohr, Ballard Spahr
6:00 PM - 8:00 PM	Welcome Networking Reception	Ellyngton's The Brown Palace Hotel and Spa 321 17th Street Denver

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Conference Sessions – Thursday, April 4 The Brown Palace Hotel and Spa (321 17th Street)

Time	Topic	Presenters
8:15 AM - 9:00 AM	Registration and Breakfast	
9:00 AM - 9:15 AM	Welcome and Introductions	<ul style="list-style-type: none">○ John Hamilton, CSG Advisors○ Amy McClain, Ballard Spahr
9:15 AM - 10:30 AM	Session One The Washington Update	<p>Moderator</p> <ul style="list-style-type: none">○ Courtney Hunter, Ballard Spahr <p>Panelists</p> <ul style="list-style-type: none">○ Emily Cadik, Affordable Housing Tax Credit Coalition○ Timothy Jenkins, Ballard Spahr○ Denise Muha, National Leased Housing Association
10:30 AM - 11:00 AM	Opportunity In Focus Latest Pronouncements from RAD/FHA Update	<p>Panelists</p> <ul style="list-style-type: none">○ Michael Andrews, Structure Development Advisors○ Mike Bisanz, Dougherty Mortgage○ Amy McClain, Ballard Spahr
11:00 AM - 11:15 AM	Morning Break	
11:15 AM - 12:30 PM	Session Two QOZ's - Optimizing Opportunities Come hear insights from some of the foremost thinkers in the QOZ arena. Our panelists will discuss the latest guidance from Treasury and its implications for structuring transactions, securing investors, and maximizing the financial benefits for “real world” Opportunity Zone projects.	<p>Moderators</p> <ul style="list-style-type: none">○ Molly Bryson, Ballard Spahr○ Nicole Graham, CSG Advisors <p>Panelists</p> <ul style="list-style-type: none">○ Jana Persky, CO Office of Economic Development and International Trade○ Nate Richmond, BlueLine Development, Inc.○ Catalina Vielma, Boston Financial
12:30 PM - 1:30 PM	Networking Lunch	

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1:30 PM - 2:00 PM

Opportunity In Focus

LIHTC Alternative:
The Equity Participation Model

How did the New York City Housing Authority secure a private developer to:
1) complete nearly \$120 million in rehab without paying them a development fee;
2) earn an \$8 million acquisition payment in the process; and
3) accomplish this with no access to tax credits or volume cap?

NYCHA's story is an inspiration for any agency seeking to make the most of its deals with third-party developers, and is an exciting opportunity for anyone working with limited access to volume cap.

Moderator

- Nicole Graham, CSG Advisors

Panelists

- Polina Bakhteiarov, New York City Housing Authority
- Matt Rooney, MDG Design + Construction

2:00 PM - 3:15 PM

Session Three

Scattered Sites - Seizing Opportunities to Strengthen and Leverage Your Portfolios

HUD's 2018 notice created new opportunities for scattered site portfolios, and housing authorities are responding in creative ways. Come explore opportunities for repositioning your scattered site public housing portfolio. This panel will explore scattered site strategies from every angle including simply transitioning them to Project Based Vouchers, RAD Transfer of Assistance and even transferring them to a tax credit partnership- with insight from a housing authority and financing partner representatives.

Moderators

- Tanya Dempsey, CSG Advisors
- Amber Mohr, Ballard Spahr

Panelists

- Joey Castleberry, Enterprise Community Partners
- Josh Reiss, Hunt Real Estate Capital
- Greg Russ, Minneapolis Public Housing Authority

3:15 PM - 3:30 PM

Afternoon Break

3:30 PM - 4:00 PM

Opportunity In Focus:

Innovations in Financing
Workforce Housing

Explore new loan products supporting housing affordable to working families with a broader range of incomes.

Moderator

- Mary Jo George, Ballard Spahr

Panelists

- Dwayne George, Freddie Mac
- Marsha Goff, Merchants Capital

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4:00 PM - 5:15 PM

Session Four

Opportunities at the Intersection of
Healthcare and Housing

Moderators

- Amy Glassman, Ballard Spahr
- John Hamilton, CSG Advisors

Panelists

- Carrie Craig, Colorado Coalition for the Homeless
- Milton R. Pratt Jr., The Michaels Organization
- Casey Ryan, InnovAge

5:15 PM

Closing

Closing Remarks

- John Hamilton, CSG Advisors
- Amy McClain, Ballard Spahr

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Note: Speaker materials will be available online after the conference.