

**Beth Moskow-Schnoll**  
Partner

moskowb@ballardspahr.com  
Tel 302.252.4447  
Fax 302.252.4466  
Delaware



## Areas of Focus

Litigation, White Collar  
Defense/Internal Investigations,  
Consumer Financial Services,  
Health Care, Mortgage Banking,  
HIPAA, Manufacturing, Virtual  
Currency

## Background & Experience

Beth Moskow-Schnoll is Managing Partner of the firm's Delaware office and concentrates her practice on white-collar litigation, regulatory enforcement and compliance, and complex civil litigation, with an emphasis on banking and other financial services litigation.

She has tried to verdict dozens of cases in federal district court. She also has successfully briefed and argued multiple cases before the Third Circuit Court of Appeals. Beth has convinced the government to decline prosecution of clients in matters involving allegations of health care fraud, financial fraud, and environmental crimes, and has conducted internal investigations for clients in the health care, petroleum, and other industries.

Beth has advised and counseled clients on compliance programs and in responding to government investigative and enforcement actions. She has experience with export commodity classifications, jurisdiction requests, and preparation of license applications for submission to the Office of Foreign Asset Control, and has provided day-to-day counseling on licensing requirements and strategy. In the civil arena, Beth represents major financial institutions, bringing actions against fraudulent debt relief companies and defending against consumer financial services lawsuits asserting a wide variety of claims.

Before joining Ballard Spahr, Beth served for more than a decade as a federal prosecutor with the U.S.

over a decade as a federal prosecutor with the U.S. Attorney's Office for the District of Delaware, including five years as the office's Criminal Healthcare Fraud Coordinator. As an AUSA, Beth investigated and prosecuted financial and health care fraud, including bank and credit card fraud, money laundering, asset forfeiture, and tax offenses. Among her notable achievements was the successful prosecution of a major pharmaceutical company that resulted in a criminal conviction and the largest monetary penalty in the history of the District of Delaware.

Beth is a member of Ballard Spahr's Expanded Board.

### **Judicial Clerkships**

Hon. Alicemarie H. Stotler, U.S. District Court for the Central District of California

### **Professional Highlights**

#### **Professional Activities**

Federal Bar Association, Executive Committee and New Members Chair

American Bar Association

Delaware State Bar Association

Richard S. Rodney Inn of Court

American Health Lawyers Association

Rutgers School of Law-Camden, Adjunct Professor, "Healthcare Fraud and Abuse"

### **Recognition & Accomplishments**

Recipient, special commendations from the Food and Drug Administration, Health and Human Services Office of Inspector General, U.S. Secret Service, U.S. Postal Inspection Service, Social Security Administration, Federal Bureau of

Investigation, and Internal Revenue Service

Frequently named "Prosecutor of the Year," for her successful financial fraud prosecutions, by the International Association of Financial Crimes Investigators, Delaware Valley Chapter

### **Publications**

Co-author, "2016 Year in Review: Money Laundering (Part Two)," *Money Laundering Watch*, February 6, 2017

Co-author, "2016 Year in Review: Money Laundering (Part One)," *Money Laundering Watch*, February 1, 2017

Co-author, "Fact Sheet Clarifies AML/BSA Enforcement Priorities," Ballard Spahr alert, September 2, 2016

Co-author, "Data Breach Leads to First HITECH Enforcement Settlement," Ballard Spahr alert, March 19, 2012

Co-author, "Do You Hire H-1B Skilled Workers? Understanding the Export Control Rules That Apply," *INSIGHT Into Diversity*, April/May 2011

Co-author, "Nonimmigrant Worker Petition Carries New Responsibility for Technology Export Rules," Ballard Spahr alert, December 20, 2010

Co-author, "Suspect a PHI Breach? Act Quickly," Ballard Spahr alert, February 23, 2010

Co-author, "FTC Announces Proposed Rule To Combat Abuses in the Debt Relief Industry," Ballard Spahr alert, July 30, 2009

"The Unsettling Truth About the Debt Settlement Industry," *The Legal Intelligencer*, June 22, 2009

Co-author, "Department of Justice Charges First American for Holding Secret UBS Accounts; IRS Announces Guidelines for Six Month Voluntary

ANNOUNCES GUIDELINES FOR SIX-MONTH VOLUNTARY Disclosure Program," Ballard Spahr alert, April 9, 2009

### **Speaking Engagements**

Beth is a frequent lecturer on health care and financial fraud. Engagements include:

"New York's Final Anti-Money Laundering Rule – The Brave New World of AML Compliance," Ballard Spahr webinar, July 27, 2016

"FinCEN's Notice of Proposed Rulemaking on Customer Due Diligence: What You Need To Know," Ballard Spahr webinar, October 2, 2014

"Marketing Medical Innovation: A Regulatory Overview," Ballard Spahr webinar, October 14, 2014

"Lessons Learned from the CFPB's First 35 Enforcement Cases," Ballard Spahr webinar, May 29, 2014

"CFPB Sues For-Profit College Chain ITT for Predatory Lending," Ballard Spahr webinar, May 20, 2014

"Dos and Don'ts in Government Investigations of Consumer Financial Services Companies," Ballard Spahr webinar, December 20, 2013

"Export Controls 101: A Primer for Colleges and Universities," Ballard Spahr webinar, May 15, 2013

Panelist, "Cyber Security: Keeping Data Safe and Fighting Back When It Is Stolen," Camden County Bar Association CLE seminar, Cherry Hill, N.J., May 8, 2013

Panelist, "Coordinated AML/OFAC Enforcement is Kicked Up a Notch," Ballard Spahr webinar, December 18, 2012

Panelist, "State Bank Supervisors: The New AML

Enforcers," Ballard Spahr webinar, September 5, 2012

Panelist, "Urgent Action Needed: Last-Minute Guidance on Meeting Your AML/BSA Compliance Obligations," Ballard Spahr webinar, July 11, 2012

Panelist, "How To Comply with the New FinCEN Requirements, Part III: SARs from A to Z," Ballard Spahr webinar, May 2, 2012

Panelist, "How To Comply with the New FinCEN Requirements, Part II: The Nuts and Bolts of an AML Program for Residential Mortgage Lenders and Originators," Ballard Spahr webinar, March 22, 2012

"Anti-Money Laundering Program: New Challenges for Nonbank Mortgage Lenders and Originators," Practising Law Institute webcast, March 21, 2012

"Keep it Real: Pre-Trial Motion Practice in Federal Criminal Trial," Philadelphia Bar Institute, Defending the White Collar Case: Beating the Odds and Winning the Battle, Philadelphia, March 12, 2012

"Corporate Integrity Agreements," Widener Law 2012 Regulatory Compliance Program, Widener University School of Law, March 6, 2012

Panelist, "The Surge in Anti-Money Laundering Enforcement—Coping with Emerging Risks," Ballard Spahr webinar, March 2, 2012

Panelist, "Urgent Action Needed—Mortgage Industry Facing New FinCEN Requirements," Ballard Spahr webinar, February 16, 2012

"Talking to Lawyers: Effectively Managing Legal Relationships," American Academy of Otolaryngology Head and Neck Surgery Foundation's 2011 Annual Meeting, San Francisco, September 13, 2011



Panelist, "A Powerful Governmental Tool: The False Claims Act," Ballard Spahr LLP and the Philadelphia Young Lawyers Division of the ABA's White Collar Crime Committee, March 23, 2011

Panelist, "Why Wait for Discovery? Hacking in the Digital Age," Pennsylvania Bar Association, Family Law Section Winter Meeting, January 15, 2011

"The New I-129 and Export Control," American Immigration Lawyers Association (AILA), Philadelphia Chapter Meeting, January 13, 2011

"Data Security: Protection and Compliance Basics," Ballard Spahr Seminar, March 30, 2010

Panelist, "Ethical Issues in Representing the Pharmaceutical and Medical Device Client," Widener Law Regulatory Compliance Program, Pharmaceutical and Medical Device, March 2, 2010

"Representing the Pharmaceutical and Medical Device Client," Widener Law Regulatory Compliance Program, Pharmaceutical and Medical Device, January 22, 2010

"HIPAA Days Are Here Again," Ballard Spahr Seminar, September 15, 2009

"Debt Settlement – Navigating the Legal and Ethical Minefield," American Bar Association Annual Meeting, August 1, 2009

"The Medicare Recovery Audit Contractor (RAC) Program," Ballard Spahr seminar, September 26, 2008

"Responding to Off-Label Investigations and Enforcement Actions," 5th Annual Pharmaceutical and Manufacturer's Guide to Off-Label Communications, American Conference Institute, July 18, 2008

"Avoiding Fraud and Abuse Allegations " 6th

Annual Off-Label Usage Conference,  
Pharmaceutical Education Associates, March 31,  
2008

Panelist, "Leading a Successful Suspicious Activity  
Report (SAR) Review Team," SAR Review Team  
Seminar, U.S. Department of Justice, January 9,  
2008

### **Board Memberships**

Kraft Educational Foundation, Board of Trustees

Siegel Jewish Community Center

### **Education**

Stanford Law School (J.D. 1986)

University of Pennsylvania (B.A. 1982, *summa cum  
laude*)

Member, Phi Beta Kappa

### **Admissions**

Delaware

Pennsylvania

U.S. District Court for the Eastern District of  
Pennsylvania

U.S. District Court for the District of Delaware

U.S. Court of Appeals for the Third Circuit