

Emilie R. Ninan
Partner

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Delaware



Areas of Focus

Public Finance, Energy and Project Finance, Real Estate Finance and Capital Markets, Health Care, Higher Education, P3/Infrastructure, Transactional Finance

Background & Experience

Emilie R. Ninan is Chair of the firm's Public Finance Department and is a member of Ballard Spahr's Expanded Board. She oversees national strategy and administration for the firm's Public Finance Department across the country.

Emilie assists clients with obtaining lower-cost capital financing through the issuance of tax-exempt bonds. Emilie serves as bond counsel, underwriter's counsel, borrower's counsel, issuer's counsel, or trustee's counsel on a variety of municipal bond financings, including general obligation, revenue, conduit, utility system, health care, affordable housing, manufacturing, and educational facility bond transactions. In such capacity, Emilie has advised nearly every major bond issuer (including all three counties), municipality, hospital, and higher educational facility in the State of Delaware.

In addition to her public finance practice, Emilie represents corporate, banking, government and nonprofit clients in commercial real estate lending matters, contract negotiation, and other finance transactions. She also advises on Uniform Commercial Code matters and delivers formal legal opinions in connection with various business transactions.

Representative Transactions

- Served as bond counsel, borrower, or bank counsel on direct purchase bonds for the benefit

of manufacturers, educational institutions, and other nonprofit organizations

- Served as bond counsel in connection with \$21,000,000 revenue bond financing for Kent County Regional Sports Complex
- Served as bond counsel with respect to the issuance of \$34,650,000 The Delaware Economic Development Authority Revenue Bonds (Odyssey Charter School Project)
- Served as bond counsel with respect to the issuance of Delaware Health Facilities Authority \$40,690,000 Variable Rate Demand Revenue Bonds and \$15,820,000 Refunding Revenue Bonds, for the benefit of Beebe Healthcare
- Served as counsel to the issuer on various State Revolving Fund and USDA RUS loans for water/sewer and drinking water projects
- Negotiated global service contracts for a Fortune 500 company
- Served as bank counsel or borrower's counsel on multiple credit facilities issued for the benefit of commercial borrowers and in connection with merger and acquisition transactions

Professional Highlights

Recognition & Accomplishments

Member of trade mission delegation to India led by former Delaware Gov. Jack Markell

Recipient, Hinton J. Lucas, Jr., Torchbearer Award from DuPont, for outstanding leadership and dedication to advancing diversity in the legal profession

Recipient, Pennsylvania Diversity Council's Leadership Excellence in Law Award, recognizing attorneys in the Greater Philadelphia Area for their leadership, resolve, and outstanding achievements

Recipient, DSBA Multicultural Judges and Lawyers Section Leadership Award

Section Leadership Award

Recipient, NASABA Cornerstone Award

Profiled by *Law360* in "Female Powerbrokers
Q&A: Ballard Spahr's Emilie Ninan"

Recognized as an Influential Woman in Business,
Delaware Today

Leadership Delaware

Board Memberships

Delaware Board of Bar Examiners

Delaware Leadership Foundation

CCDC Justice Committee

Delaware Commission on Indian Heritage and
Culture

Publications

"Federal Tax Reform: Senate Proposal Repeals
Advance Refundings but Keeps Private Activity
Bonds," Ballard Spahr alert, November 13, 2017

"Federal Tax Reform: House Tax Bill Rewrites
Municipal Bond Rules," Ballard Spahr Alert,
November 3, 2017

Spectrum, Ballard Spahr's Diversity Newsletter,
Summer 2017

Speaking Engagements

Emilie is a frequent speaker and presenter on panels
focused on the municipal bond market, professional
development, and diversity and inclusion issues in
the legal field. Her speaking engagements include:

Conference Co-Chair and Panel Facilitator, "View
from Washington: Tax Reform," The Bond Buyer's
Mid-Atlantic Municipal Market Conference,
Philadelphia, October 24, 2017

"Managing Partners Discussion: Succeeding in a Law Firm," South Asian Bar Association National Convention, Washington, D.C., July 2017

"Ethics: Bond Counsel Customs and Traditions, How do they Fare in the Changing World of Public Finance," National Association of Bond Lawyers: 40th Bond Attorneys' Workshop, Chicago, September 11, 2015

Access to Capital Symposium, Delaware Economic Development Office, New Castle, Del., April 21, 2015

Delaware Leaders Program Legal Panel, Intercollegiate Studies Institute, Wilmington, Del., March 9, 2015

Keynote Speaker, "Practicing Neology for Personal Success," Delaware Minority Job Fair Networking Breakfast, Wilmington, Del., August 9, 2014

Moderator, "General Counsel Session," DuPont Minority Counsel Conference, Atlanta, June 27, 2014

"Effectively Leveraging Affinity Groups," E.I. du Pont de Nemours and Company, 13th Annual Conference on Women and the Practice of Law for DuPont, Wilmington, Del., April 10, 2014

"Using Tax-Exempt Bond Financing To Fund Capital Projects," The Delaware Economic Development Authority, Access to Capital Symposium, New Castle, Del., April 1, 2014

"Navigating the Path to Partnership," live interview, BlogTalkRadio, Esquire Coaching, October 23, 2013

Chancellor's Leadership Institute, Philadelphia Bar Association, Philadelphia, April 10, 2013

Keynote speaker, "Owning Your Own Career: Lessons in Navigation," Penn State, Reading

Lessons in Navigation," Penn State Brandywine
President's Commission on Women, Media, Pa.,
March 21, 2013

SABA-DE 5th Anniversary Event featuring U.S.
Attorney for S.D.N.Y. Preet Bharara, Wilmington,
Del., October 24, 2012

Professional Activities

National Association of Bond Lawyers

American Bar Association (ABA): Section of
Business Law; Former ABA Section of Business
Law Ambassador and ABA Law Practice Division
Fellow

Delaware State Bar Association (DSBA): Executive
Committee (2012-2013); Chair, Commercial Law
Section (2008-2010), UCC Subcommittee and
Multicultural Judges and Lawyers Section

South Asian Bar Association of North America,
National President (2012-2013); Chair, National
Advisory Committee (2015-17)

South Asian Bar Association of Delaware,
Founding President (2007-2010)

Education

Georgetown University Law Center (J.D. 1995);
Member, *Georgetown Journal of Legal Ethics*

Georgetown University School of Business (M.B.A.
1995)

Temple University (B.B.A. 1991, *summa cum
laude*)

Admissions

Delaware

