

**Han C. Choi**  
Partner

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Atlanta



## Background & Experience

Han C. Choi leads the firm's Korea Initiative. He practices primarily in the area of public finance. He has closed numerous public finance transactions for governmental bodies, financial institutions, purchasers, and trustees serving as bond counsel, underwriter's counsel, credit provider counsel, purchaser counsel, derivative counsel, trustee's counsel, and borrower's counsel in both governmental and private activity bond issues.

Han has significant experience with variable-rate transactions involving direct purchases, letters of credit and stand-by bond purchase agreements. He is also well versed in fixed-rate, new money, and refunding transactions; derivatives; and post-issuance compliance issues, and he has represented several clients in tax controversies with the Internal Revenue Service.

Apart from his public finance work, Han serves as counsel to emerging growth companies in technology and life sciences. He advises them on financing, corporate governance, contracting, securities, employment issues, joint ventures, intellectual property licensing and protection, and mergers and acquisitions. He also represents nonprofit organizations and assists them in nonprofit formation and governance, tax-exempt laws, and nonprofit fundraising and cause marketing issues.

Han and other Korea Initiative members assist Korean multi-national companies in navigating the

## Areas of Focus

Public Finance, Korea, Government Relations, Regulatory Affairs and Contracting, Health Care, Higher Education, Housing, Government-Assisted Housing, Municipal Securities Regulation and Enforcement, P3/Infrastructure, Securities and Capital Markets, Sports, Transactional Finance, Manufacturing

Korean multi-national companies in navigating the complex regulatory and legal system in the United States. He specializes in Korean company investment in the United States, assisting with economic incentives, financing, start-up operations, and general matters. When necessary, Han and the Korea Initiative team also coordinate between Korean companies and the array of services provided by the firm.

Han is a former special assistant for health and human services to then-Arkansas Governor Bill Clinton.

Han has received Martindale-Hubbell's AV Peer Review Rating as well as the National Asian Pacific American Bar Association's Trailblazers Award. He was part of Leadership Atlanta's 2001 class.

Han is a member of the Atlanta Bar Association and the National Association of Bond Lawyers and is past Chair of the Georgia Center for Nonprofits. He was an At-Large Member of the National Asian Pacific American Bar Association's Board of Governors and chaired its 2011 Convention Host Committee. Han is past President of both the Atlanta Volunteer Lawyers Foundation and the Georgia Asian Pacific Bar Association. He was also on the Advisory Board of Emory University School of Law, and a Board of Governor for the State Bar of Georgia.

Han is the secretary and board member of the Decatur Education Foundation; and he is also on the Board of the Korean American Bar Association of Georgia.

### **Representative Matters**

- Served as counsel to a major multinational company for establishment and bond financing of a large manufacturing facility in Georgia
- Served as counsel to owners of a professional

- sports franchise for refinance of a major arena
- Served as underwriter's counsel for several general obligation issues of states
- Served as underwriter's counsel for large municipal airport transactions
- Served as bond counsel for municipalities in Georgia on general obligation and revenue bond issuances
- Represented major financial institutions in various private activity bond transactions
- Served as bond counsel for a large Georgia municipality in new money and refunding transactions
- Represented a digital signage company from startup venture to venture capital funding and sale to a third-party acquirer
- Represented a nonprofit entity in its acquisition of an online-based employment site for a nonprofit community
- Served as bond counsel for various Georgia cities regarding tax anticipation notes and leasing financings
- Served as underwriter's counsel to major investment banking firms in connection with various financings for issues in upstate South Carolina for tax increment financing districts, water and sewer systems, and parking facilities; transactions involved liquidity facilities and auction rate bonds
- Served as letter of credit, underwriter, trustee's, and purchaser's counsel to large commercial banks in variable-rate bond issues in excess of \$500 million throughout the United States in the past three years
- Developed in part the variable-rate bond forms currently in use by certain commercial banks and outside counsel for their tax-exempt and taxable bond transactions
- Served as bond counsel or underwriter's counsel for innovative installment purchase financings in

for innovative installment purchase financings in excess of \$550 million for a large school district

- Served as bond and company counsel for nonprofits for their exempt facilities financing
- Served as bond and underwriter's counsel to counties and cities in Georgia in connection with financing and refinancing of bonds for various governmental purposes secured by sales tax and ad valorem tax pledges
- Served as bond and underwriter's counsel in tax-exempt financings for water and sewer systems
- Served as credit enhancer's counsel for several multifamily bond transactions

### **Pro Bono Experience**

College Football Hall of Fame, Atlanta

International Women's House

Georgia Center for Nonprofits

Decatur Education Foundation

### **Professional Highlights**

#### **Professional Activities**

American Bar Association

Atlanta Bar Association

Board of Governors, State Bar of Georgia

National Association of Bond Lawyers

Atlanta Volunteer Lawyers Foundation, past President

Georgia Asian Pacific Bar Association, past President

Georgia Center for Nonprofits, past Chair

National Asian Pacific American Bar Association

(NAPABA), Board Member and Secretary  
Former Member, Board of Governors; 2011  
Convention Host Committee Chair

### **Recognition & Accomplishments**

Recipient, Pioneer Award from Georgia Asian  
Pacific American Bar Association

Recipient, NAPABA's Trailblazers Award

AV Peer Review Rating, Martindale-Hubbell

Leadership Atlanta, 2001

### **Publications**

"Redefining the Role of PPPs for U.S. Healthcare  
Infra," *Infrastructure Journal*, June 21, 2011

### **Speaking Engagements**

Panelist, NAPABA Annual 2014 Convention on  
Managing Partners

Panelist, "21st Century Public Housing?: Covering  
the Continuing Construction of Atlanta's Sports  
Stadia," 25th Annual Georgia Bar, Media and  
Judiciary Conference, 2016

Bond Attorneys Workshop, National Association of  
Bond Lawyers, 2009

Faculty, "Fundamentals of Municipal Bond Law,"  
National Association of Bond Lawyers, 2007-2009

Panelist, Georgia Center for Non-Profits Summit,  
2006

"Laws Relating to Fundraising and Managing  
Funds," Georgia Non-Profit Law Seminar, 2005

Panelist, "501(c)(3) Organizations," Bond  
Attorneys Workshop, National Association of Bond  
Lawyers, 2004

### **Board Memberships**

Korean American Bar Association of Georgia,  
President

International Association of Korean Lawyers,  
Regional Governor

Decatur Education Foundation

National Asian Pacific American Bar Association  
Law Foundation

Emory University, Board of Visitors

**Education**

Emory University School of Law (J.D. 1993, with  
honors)

Northwestern University (B.A. 1988, with honors)

**Admissions**

Georgia